



STATE OF NORTH CAROLINA  
DEPARTMENT OF TRANSPORTATION

PATRICK L. MCCRORY  
GOVERNOR

ANTHONY J. TATA  
SECRETARY

October 20, 2014

**NOTIFICATION OF AWARD &  
GOAL CONFIRMATION LETTER**

Mr. Patrick McDaniel  
Lanford Brothers Company, Inc.  
P. O. Box 7330  
Roanoke, VA 24019

Contract ID: DF00077  
TIP No.: BP-5500L  
Federal Aid: BRSTP-0087 (32)  
WBS: 50070.3.FD12  
County: Bladen & Cumberland  
Description: Bridge Preservation

Dear Mr. McDaniel:

Lanford Brothers Company, Inc. is the apparent low bidder for the above project from the September 30, 2014 letting.

The bid proposal indicates inadequate DBE participation to satisfy the advertised contract goal:

The advertised DBE goal for the subject project was set at: **DBE = 5.0%**

Your bid proposal indicates that your firm attained the following participation: **DBE = 0.8%**

After a determination of good faith, the adjusted contract goal for the subject is: **DBE= 0.8%**

Based on the Department's review of the submitted good faith effort for this project, the following recommendations should be considered for any future good faith effort reports:

**Criteria A** - your company received a grade of **Marginal**. Bidder solicited potential DBE subcontractors by telephone only. Staff recommends bidder solicit DBE subcontractors through all reasonable and available means, including, but not limited to, print or web advertising, written notices, the NCDOT Directory of Transportation Firms, etc. Bidder should also keep a detailed log of solicitation activities, which will verify adequate solicitation attempts were made.

**Criteria D (1)** - your company received a grade of **Marginal**. Bidder received multiple quotes, but did not supply pricing details. Staff recommends that bidder keep a detailed log or spreadsheet of firms and their subsequent quotes, to allow for better comparison and review of pricing submitted.

**MAILING ADDRESS:**  
NC DEPT. OF TRANSPORTATION  
DIVISION SIX  
PO BOX 1150  
FAYETTEVILLE, NC 28302

PHONE: 910-486-1493  
FAX: 910-486-1959

WEBSITE: [WWW.NCDOT.ORG](http://WWW.NCDOT.ORG)

**LOCATION:**  
NC DEPT. OF TRANSPORTATION  
DIVISION SIX  
558 GILLESPIE ST.  
FAYETTEVILLE, NC 28301

In accordance with Article 102-15 (J) of the NCDOT *Standard Specifications 2012*, failure to satisfy the DBE requirements of the project Special Provisions may be cause to disqualify a Contractor from further bidding.

Based on your bid proposal, the Department has listed the following approved DBE subcontractors and dollar amounts to meet the contract goal requirements. These firms are required to be utilized under the regulations in the Special Provisions and any changes in the work affecting the DBE firms or replacement of a DBE firm will need to follow these provisions.

<u>Committed DBE Firms</u>	<u>Committed Amount</u>
1. Traffic Control Safety Services, Inc.	\$7,047.00

This project amount is more than \$300,000.00 and therefore, in accordance with North Carolina General Statute G.S. 44A-25, a Contract Payment Bond and a Contract Performance Bond are required.

A Letter of Intent from each DBE submitted, Liability and Property Damage Insurance documentation and Payment & Performance bonds must be received before execution of this contract.

Upon submittal of all required documentation the contract shall be executed.

If you have any questions, please contact our office at 910-486-1493.

Sincerely,



R. Allen Waddell, PE  
Division 6 Proposals Engineer

cc: Greg Burns, P.E., Division Engineer  
Ken Murphy, P.E., Division Maintenance Engineer  
Brice Bell, P.E. Division Bridge Manager  
Jerry Bradley, P.E., Division Operations Engineer  
Tracey Pittman, P.E., Division Construction Engineer  
Mike Davis, P.E., Resident Engineer  
Scott Pridgen, Division Project Manager